

# The Emerson Impact Partner Network

*Local expertise, enterprise knowledge, impact delivered.*



## Emerson Impact Partner Network

An integrated alliance of locally accessible, Emerson-certified, strategic partners delivering Emerson products, services and solutions throughout North America.



# A Connected Local Partner Delivering Everything Emerson

When you have unique or urgent process, safety, reliability, or application issues that require implementation of quality products and solutions at the highest level, you need a locally vested partner with global access to industry knowledge and best practices.

Your local Emerson Impact Partner is factory certified and connected to the full breadth of Emerson products, solutions, and enterprise expertise leveraging proven technologies and methodologies to help solve the most complex and urgent automation challenges.

## The process automation experience, expertise, and solutions you need. Near you. Across North America.

### Local Regardless of Location

Emerson Impact Partners have nearby offices and service facilities that are ready to quickly provide you with certified engineering and service resources for any situation, plus local inventories of products and parts for fast delivery.

### One Point of Contact

Emerson Impact Partners are a single provider for all your industrial automation and digital transformation needs without the complexity and stress of managing multiple vendors for each step of the process.

### Risk Management: Robust and Consistent

Emerson Impact Partners have decades of experience collaborating with customers, and help develop reliable and consistent risk management strategies designed to improve and secure your operations.

### Breadth and Depth, Connected and Integrated

Emerson Impact Partners help you evaluate, select, and apply the entire spectrum of Emerson products and services across different sites, industries, platforms, and applications to engineer customized solutions that measurably improve the performance of your business.





Upstream Oil & Gas



Midstream Oil & Gas



Natural Gas Distribution



Refining & Petrochemical



Chemical



Life Sciences



Food & Beverage



Pulp & Paper



HVAC



Mining, Metals & Minerals



Power Generation



Water & Wastewater

Emerson Impact Partners engineer and deliver solutions across a broad range of industries throughout North America.

### Broad and Diverse Offerings

Emerson Impact Partners have ready access to global insight, industry best practices, and a vast distribution network with an extensive range of innovative products, services and engineered solutions to solve your most complex issues.

### Consistency and Support from Site to Site

Emerson Impact Partners communicate, cooperate and collaborate to deliver a cohesive Emerson experience for multi-site operations no matter the geographic or operational differences.

### Automation and Application Excellence

Emerson Impact Partners provide unmatched levels of process automation, digital data management, and application expertise through our network of locally available engineers, industry consultants and subject matter experts.

### Trained and Certified by Emerson

Emerson Impact Partners must each pass a comprehensive training and certification process to officially offer and deliver the exemplary service and support you expect from Emerson.



For a comprehensive list of capabilities see [Emerson.com/ImpactPartners](http://Emerson.com/ImpactPartners)

# Emerson Trained and Certified. Tangible Solutions. Measurable Outcomes.



## Customized Application Solutions

Unique, complex operations require multiple solutions and vendor interactions to address numerous requirements across your enterprise.



### Your Emerson Impact Partner provides

- Customized and scalable engineered solutions tailored to meet your specific needs and application requirements.
- Local project team execution with Emerson-factory trained and certified personnel to handle any degree of complexity.
- Collaborative processes for engineering solutions, project implementation, maintenance services, and process optimization.
- Emerson technologies and the expertise to digitally connect your critical equipment assets, processes, and operations.



## Rapid Response Services for the Unexpected

When the unexpected strikes, your trusted partner offers immediate problem-solving support to prevent costly delays in your operation.



### Your Emerson Impact Partner provides

- Immediate access to responsive local or remote expertise and support.
- Emergency on-site services with factory-trained and certified engineers and technicians.
- Comprehensive service agreements tailored to fit your specific business needs that provide for prioritized rapid response.
- Local service facilities equipped to provide in-shop and on-site repair for all your process automation and controls equipment.





## Inventory for Quick Repair, Replacement, or Upgrade

When scheduling maintenance service and upgrade installations, you need fast fulfillment on products and parts.



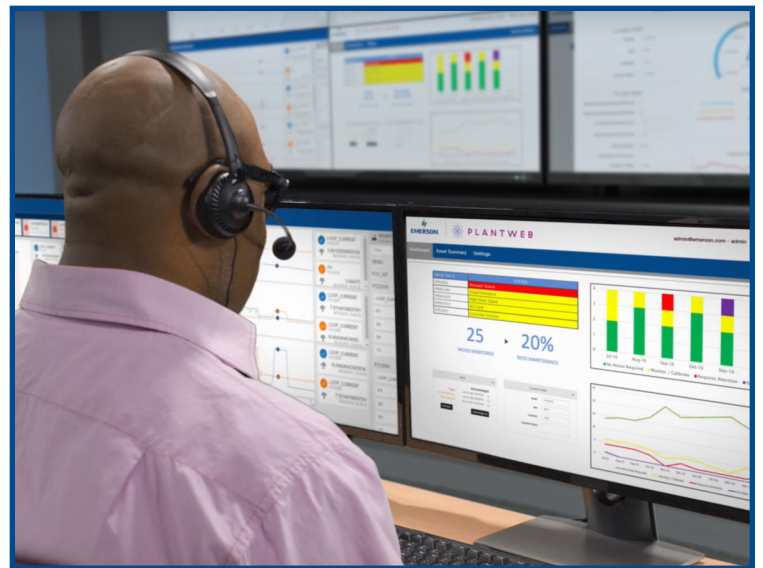
### Your Emerson Impact Partner provides

- An unmatched distribution network in close proximity to your operations that leverages Emerson's global infrastructure and inventory sharing across the Emerson Impact Partner Network.
- Local availability and access to Emerson products and parts inventory.
- Emerson's QuickShip program, providing immediate availability of critical products and parts.
- Inventory programs tailored to meet your site-specific operational needs that reduce scheduling and financial impacts caused by unexpected lead-time and logistics delays.



## Planned Services to Reduce Downtime and Maximize Operational Efficiency

Planned maintenance programs along with product and automation upgrades, minimize downtime and ensure safe, optimal, and reliable performance.



### Your Emerson Impact Partner provides

- Early engagement, local site planning, and resource coordination to ensure on-time success.
- Improved risk identification and prevention through working with our process automation, safety, and reliability consultants and engineers.
- Experienced project managers who plan and supervise multi-disciplinary plant maintenance events across all process automation and controls assets.
- A variety of connected and cloud-based performance monitoring services that provide actionable insights to improve reliability, safety, and performance.
- Predictive, data-driven maintenance and asset management programs that improve asset reliability, uptime, and process performance.



## Emerson Impact Partner Network = Easy Access to Experts and Innovative Technology

An integrated network of 18 Emerson Impact Partners geographically distributed throughout North America for local access to:

**3M+** sq. ft of facilities with **\$275M+** in Emerson inventory in local markets



**5,600+** employees across North America



**2,500+** sales & service professionals



**1,900+** engineering and field techs



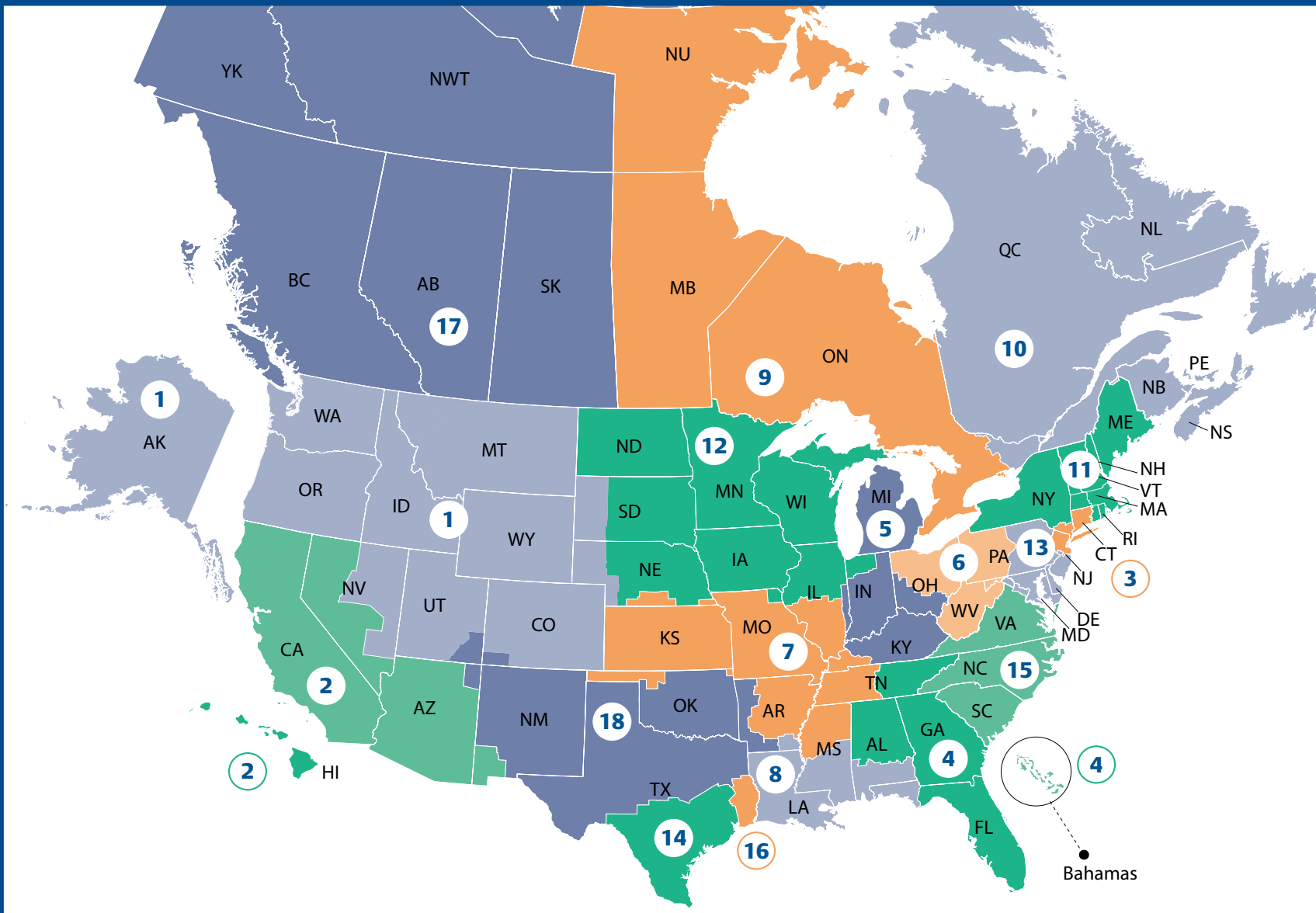
**700+** customer support and administration personnel



**60+** certified service centers







**Emerson Impact Partner Network Sales and Service Territories.**

## North America

- |   |   |  |  |   |
|---|---|--|--|---|
| 1) <b>APPLIED CONTROL</b><br>Emerson Impact Partner | 2) <b>CALTROL</b><br>Emerson Impact Partner           | 3) <b>CONTROL ASSOCIATES</b><br>Emerson Impact Partner | 4) <b>CONTROL SOUTHERN</b><br>Emerson Impact Partner | 5) <b>CORNERSTONE</b><br>Emerson Impact Partner |
| 6) <b>ECI</b><br>Emerson Impact Partner             | 7) <b>EXPERITEC</b><br>Emerson Impact Partner         | 8) <b>JOHN H. CARTER</b><br>Emerson Impact Partner     | 9) <b>LAKESIDE</b><br>Emerson Impact Partner         | 10) <b>LAURENTIDE</b><br>Emerson Impact Partner |
| 11) <b>NECI</b><br>Emerson Impact Partner           | 12) <b>NOVASPECT</b><br>Emerson Impact Partner        | 13) <b>PROCONEX</b><br>Emerson Impact Partner          | 14) <b>PUFFER</b><br>Emerson Impact Partner          | 15) <b>R.E. MASON</b><br>Emerson Impact Partner |
|   | 16) <b>SCALLON CONTROLS</b><br>Emerson Impact Partner | 17) <b>SPARTAN CONTROLS</b><br>Emerson Impact Partner  | 18) <b>VINSON</b><br>Emerson Impact Partner          |   |



For a comprehensive list of capabilities see [Emerson.com/ImpactPartners](https://www.emerson.com/ImpactPartners)

# The Emerson Impact Partner Network

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The **Emerson Impact Partner Network** uniquely empowers you to locally access and harness everything Emerson. Emerson technology, industry expertise, and highly skilled resources to engineer and implement innovative solutions for maximum business performance and operational impact.

For more information visit [Emerson.com/ImpactPartners](https://www.emerson.com/ImpactPartners).

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